Greater Iowa Credit Union is proud to be an active partner with The Ames Chamber of Commerce.

We hope to see you at one of our sponsored events during the year:

- The ART of Community
- Legislative luncheons
- Chamber Day at the Capitol
- Federal Priorities Trip
- Vote Your Voice Campaign
- Chamber Golf Day
- Chamber Salute to Educators

Pictured are Greater Iowa’s Morgan Yoga (left) and Linda Gibbs at the Chamber’s 2010 Business Expo.

Locations in Ames, Des Moines and Denison.
1.800.296.9064 • www.greateriowacu.org
As we enter another decade, it’s fun to look back to see how far we’ve come - not only as member organizations serving businesses in central Iowa, but as a whole community. The Ames Chamber of Commerce and the Ames Economic Development Commission (AEDC) continue to strive in the reach of their programming and long-term investments. The Ames Chamber and AEDC continue to work together to promote a business climate conducive for growth, prosperity and a future we can be proud to leave to future generations.

The 2010 accomplishments of the Ames Chamber and AEDC highlighted in the pages that follow are indicative of what’s ahead for Ames. While the economic outlook for our state and our nation continue to be cloudy, Ames continues to be a strong community for business. In fact, while the rest of the country battled increasing unemployment rates, Ames, Iowa was listed as one of the best places for businesses and careers and as the fifth fastest growing small city in the U.S. (Forbes.com).

Most members of both the Ames Chamber of Commerce and the AEDC know that their investment in these organizations is a worthy one, but when we see accomplishments like this, it’s a positive affirmation of what we’ve known deep down all along: Ames really is a community where we can live, work and thrive.

We especially thank 2010 Board Chairs Maureen Dockstader (Ames Chamber) and Tom Pohlman (AEDC) for their leadership to bring us to this point. On behalf of the Boards of Directors and staff for the Ames Chamber of Commerce and the Ames Economic Development Commission, we thank you for your continued investment and partnership. You make Ames such a great place to serve.

Jolene Randall
Knapp-Tedesco Insurance
2011 Ames Chamber of Commerce Board Chair

Kurt Kuta
Ames Community Bank
2011 AEDC Board Chair

2011 INNER CIRCLE SPONSORS
Ames Chamber of Commerce & AEDC Staff

DAN CULHANE, CEcD  
President / CEO

CRYSTAL DAVIS  
Director, Professional & Community Development

ANGELA MOORE  
MSCD Executive Director

EVE DOI, IOM  
Vice President, Communications & Operations

JENNIFER SCHILL  
MSCD Events Coordinator

RON HALLENBECK  
Vice President, Existing Business & Industry

MEGHAN STEWARD  
Receptionist

KRISTINE KEIL  
Director, Member Services & Organizational Programming

BOB VOHS  
Chamber Volunteer

AMY MOGREN  
Director, Finance & Administration

CRYSTAL DAVIS  
Director, Professional & Community Development

SARAH BUSS  
Director, Membership Development & Affiliate Programming

KRISTINE KEIL  
Director, Member Services & Organizational Programming

2011 Ames Chamber Board of Directors

EXECUTIVE COMMITTEE
CHAIR: .......................................................... Jolene Randall, Knapp-Tedesco Insurance
CHAIR ELECT/VICE CHAIR, COMMUNITY DEVELOPMENT: Frank Nagel, Iowa State University Athletics Department
TREASURER: .................................................. Chris Nelson, Nelson Electric
VICE CHAIR, GOVT. AFFAIRS: ......................... Daniel Oh, Renewable Energy Group
VICE CHAIR, MEMBERSHIP: .......................... Carol Kisling, KASI Radio Group
IMMEDIATE PAST CHAIR: ............................. Maureen Dockstader, LWBJ Financial, LLP
PRESIDENT / CEO: ......................................... Dan Culhane, Ames Chamber of Commerce

BOARD MEMBERS
Brian Dieter, Mary Greeley Medical Center
Pam Elliott Cain, Iowa State University
Jamie Courtney, Olde Main Brewing Company
Nicole Gebhart, First National Bank
Barry Green, Ames Community Bank
John Haila, Haila Architecture
Julie Harris, U.S. Bank
John Joiner, City of Ames
Kim Linduska, Des Moines Area Community College

We recognize the following Chamber Board members whose terms ended in 2010:

Chad Copley, Northwestern Mutual Financial Network
Cozette Hadley Rosburg, Becker Underwood, Inc.
Michelle King, The Krell Institute/YPA Representative
Mark Reinig, Iowa State University

www.ameschamber.com
We recognize the following Chamber AEDC members whose terms ended in 2010:

Pat Brown, State Farm Insurance - Pat Brown
Matthew Goodman, Ames City Council
MEMBERSHIP

Annual Event. The 2010 Chamber Annual Event welcomed 300 members in attendance for lunch and speaker Jon Stetson, presenting on “RETURN ON INTUITION.”

Annual Awards (presented in 2010).

- Community Involvement Award: John Russell, Bankers Trust
- Entrepreneur of the Year: John Crawford, Alpha Copies & Print Center
- Business Person of the Year: Dan Krieger, Ames National Corporation

Monthly Events. Attendance numbers were strong at our regular networking events including Business at Breakfast, Speed Networking, and Business After Hours.

Business-to-Business Expo. Almost 70 Chamber businesses exhibited in our Spring 2010 Expo. The event also included opportunities to help job seekers and our exhibitors connect.

Ribbon Cuttings. Chamber members celebrated new businesses, anniversaries, relocations and ground breakings with more than 50 Ribbon Cuttings held in 2010.

Golf Day. Despite the rain and rescheduling, the 2010 Golf Day was a great success. The Ames Golf and Country Club provided an afternoon of fun competition for a full course of golfers, volunteers and tremendous sponsors.

Steak Fry. 225 members attended this year’s annual Steak Fry to enjoy beautiful weather, new and old friends and, of course, a great grill-your-own meal held at Coldwater Golf Links.

New Members. The Ames Chamber of Commerce continued growing in 2010. New members were invited to attend a quarterly New Member Reception and also the annual “5 & 0” Party - celebrating veteran members who have been with the Chamber for an amount of years ending in “5” or “0.”

COMMUNITY & PROFESSIONAL DEVELOPMENT

Business Improvement. The 2010 BUSINESS SKILLS Series offered nine forum sessions to enhance the business, networking and management skills of Chamber members. Member presenters were showcased offering topics like sales communication, social media marketing, customer awareness and leadership networking. These very popular forums are offered free to Chamber members.

Professional Development Series. Nine lunch and learn sessions were offered to enhance business skills and training opportunities for members. Increasing in popularity, the series showcased various Chamber member presenters on topics including conflict resolution, visual communication and internet marketing.

Leadership Ames. On May 17, 17 Chamber members graduated from Leadership Ames. Class XXIII worked in small teams to develop and implement service projects to benefit the Ames community:

- 2010 “Claim Ames” Census Awareness Campaign
- Pajama Drive for Lutheran Services in Iowa
- Develop, Organize, and Sustain Volunteer Schedule to Serve Meals at Boys & Girls Club of Story County
- Financial Literacy Service Program for Area Teens

LEADERSHIP AMES 2009-2010 CLASS XXIII GRADUATES:

- Shannon Bardole, United Way of Story County
- Lynne Carey, Ames Library
- Alicia Clancy, Renewable Energy Group
- Sara Clausen, Gateway Hotel & Conference Center
- Neal Dietz, U.S. Bank
- Judi Eyles, ISU Pappajohn Center for Entrepreneurship
- Linda Gibbs, Greater Iowa Credit Union
- Chris Hicks, LWBJ Financial, LLP
- Nathan Jobe, McFarland Clinic, PC
- Charlie Kuester, City of Ames
- John Lauridsen, ISU Memorial Union
- Aaron Mortvedt, Gateway Hotel & Conference Center
- Jenny Pollard, ISU Alumni Association
- Sam Stagg, Haila Architecture | Structure | Planning
- Bill Talbot, Newbrough Law Firm, LLP
- Mike Tretina, Mary Greeley Medical Center

Co-chair: Amy Juhnke, Lutheran Services in Iowa

Co-chair: Mark Stenberg, Stenberg Concrete
Flood Appreciation Lunch. In September, an appreciation lunch for those who helped in the community after the floods was held at the ISU tailgate tents.

Salute to Educators. More than 650 area teachers gathered at the Ames High School cafeteria for a luncheon in their honor. Organizations and individuals sponsored the lunch and donated gift items to thank our teachers.

Partners in Education (PIE). Through the Education Connections Committee, partnerships continued with Gilbert Middle School Youth Marketplace and Ames High DECA programming, placing over 25 Chamber members in area classrooms.

Youth Leadership Ames. Youth Leadership Ames is a new program developed by the Ames Chamber of Commerce and Young Professionals of Ames to develop the community leadership potential for high school juniors in the Chamber member school districts. Ten Ames and Gilbert High School juniors were selected from an application process to participate in the inaugural 2010-2011 class.

GOVERNMENT AFFAIRS
Taking Leadership Sponsors. In 2010 the Chamber was able to expand its government-related programming because of the tremendous generosity from two new Sponsor Partners. Converse Conditioned Air, LLC and Mary Greeley Medical Center provided support and leadership to allow the Chamber to better advocate for the priorities that make Ames a place where business can thrive.

2010 Election Season. In October, the Chamber worked with KASI Radio to co-host separate candidate forums with the Republican and Democrat Gubernatorial candidates, as well as the candidates running for state legislative and county positions. The Chamber provided more educational resources than ever for the election process, including candidate interviews, position descriptions, voting materials and more.

Legislative Lunches. Legislative lunch events were held throughout the year to provide members the opportunity to discuss business concerns with our elected legislators. In addition to forums with our State Representatives, 2010 lunch forums included a panel discussion with two of our Story County Supervisors and several members of the Ames Community School Board.

State Legislative Updates. The Chamber provided weekly updates on activity of State Legislature during the shortened January through March session, especially monitoring specific bills that would have been a detriment for Ames business.

Ames Day at the Capitol. The Chamber put “Ames on Display” around the State Capital Rotunda when 15 member organizations set up booths to show Legislators their return on state assistance. The day included a catered lunch from Hickory Park which continues to be very popular with the Legislators and their staff. Barilla America, Inc. also donated custom-wrapped boxes of pasta for each attendee. More than 500 were served at lunch.

Federal Priorities Trip. The Chamber’s annual trip to Washington DC included an Ames delegation made up of representatives from Chamber staff and board leadership, the City of Ames, Iowa State University and Des Moines Area Community College. In addition to meetings with our Iowa Congressman and Senators, the Ames contingent also met with the US Chamber as well as advocacy partners working in renewable energy.

Local, State and Federal Partnerships. With several shared priorities, the Ames Chamber of Commerce is grateful to partner with several organizations that allowed us to extend the reach of our voice for business. The Chamber appreciates our partners at Iowa Association of Business and Industry, Iowa Chamber Alliance, the U.S. Chamber and others.
Main Street
Cultural District
Ames, Iowa

The Main Street Cultural District (MSCD) celebrated another year as an affiliate organization of the Ames Chamber of Commerce, a State of Iowa Certified Cultural and Entertainment District, and its first year as a Nationally Certified Main Street Program. Since its inception, MSCD has grown to over 200 investors - including over 150 businesses.

The mission of the Main Street Iowa Program is to improve the social and economic well-being of Iowa’s communities by assisting selected communities to capitalize on the unique identity, assets and character of their historic commercial district. Among the benefits received are on-site training, design aid, consultations and technical assistance.

In the spring, the Ames Foundation worked as a catalyst to raise $55,000 to give Main Street a complete beautification overhaul. The project included replanting street-level gardens along Main Street from Clark Avenue to Duff Avenue, incorporated large and small planters, enriched soil and decorative iron-wraps were added to the large planters.

MSCD 2010 event highlights:

Easter Egg Scavenger Hunt. For the three weeks leading up to Easter, downtown patrons looked for a hidden egg inside 29 shops to win fantastic prizes.

Dressing Up Downtown Fashion Show. “Fashion, Food and Fun” was the theme for the Sunday event in May at Wells Fargo. Clothing, accessories and products from over 30 MSCD shops came alive in this Fashion Show.

Tune In to Main Street. Live music and family activities drew hundreds to Tom Evans Plaza on Thursday nights throughout the summer.

ArtWalk. In June, a myriad of artists displayed their talents and products at 40 businesses in a District-wide evening for the arts. This year’s event kicked off a celebration of the 100th Anniversary of Main Street which included commemorative wine glasses, wine samples and an Ames Historical Society showcase photos of Main Street.

Fourth of July Parade and Festival. Even in the rain and high winds, the annual parade drew thousands, and The Bill Riley Talent show had their largest number of entries to date.

MusicWalk. In September, 35 businesses hosted musicians in their stores and outside on the street while patrons enjoyed an alphabet scavenger hunt throughout the District.

Holiday Open House. Featuring live music, a celebrity gingerbread house contest, the Festival of Trees and a hearty greeting from Santa Claus, the holiday season was celebrated in the District with horse-drawn wagon rides, open houses and over 40 individual business events celebrating ‘Snow Magic on Main.’ Back for a second year was the Snow Ball Drop, where 1000 ping pong “snow balls” were launched over Tom Evans Plaza to the crowds below with promotions on each ball.

In March, MSCD welcomed back Angela Moore to her previous role as Executive Director. Since June 2009, MSCD volunteers have logged almost 3800 volunteer hours. MSCD thanks those who volunteered in 2010, specifically the MSCD Central Committee, who spent hours each month to fulfill the District’s mission.

2011 MSCD CENTRAL COMMITTEE

President...............................................................Tony Thrush, Innova, Ideas & Services
Past President:....................Sonya Stoltze Newstrom, D.D.S., Stoltze & Stoltze Family Dentistry
Treasurer..............................................................Stacy Dreyer, First National Bank
Arts & Cultural Rep:............................................Phyllis Craig, Octagon Center for the Arts
At-Large Rep:......................................................Lynne Carey, Ames Public Library
Community Representative:..................Letitia Kenemer, ISU Memorial Union
Ex-Officio City of Ames Rep:.........................Jeff Benson, City of Ames
Organization Chair:..............................................MaryBeth Scott, Ames Tribune
Business Improvement Chair:......................Carmen Hague, Jacqelyn's Photography
Business Improvement Chair:......................Karen Youngberg, Ames Silversmithing
Promotions Chair:.................................................Andrea Gronau, Wells Fargo Bank
Promotions Chair:..................................................Mari’L Moses, Worldly Goods
Promotions Chair:..................................................Ngaire West Johnson, Images by Ngaire
Design Chair:.........................................................Judy Gilger
Design Chair:.........................................................Lou Cathcart
MSCD Executive Director:.................................Angela Moore
MSCD Events Coordinator:...............................Jennifer Schill
Ames Chamber of Commerce & Economic Development Annual Report

**YP young professionals of ames**

a community of young professionals dedicated to building and fostering relationships through: Leadership Development, Professional Development, Community Outreach, Cultural and Social Opportunities.

**MISSION:** To be leaders dedicated to improving the quality of life in Ames, and to establish

**4 UNDER 40**
The annual 4 Under 40 Awards were presented to an exceptional group of Young Professionals at the Chamber Annual Event:
- Dan Culhane, Ames Chamber of Commerce and AEDC
- Kim Iiams, Bankers Trust
- Dan Nutini, Roseland, Mackey, Harris, Architects, P.C.
- Becky Perkovich, Mainstream Living, Inc.

**COMMUNITY OUTREACH**
- Give for a Splash Pool Day. With help from the Ames Convention & Visitors Bureau Community Grant of $2575, YPA allowed 1550 people into the new Furman Aquatic Center at no charge in exchange for a MICA donation. The aquatic center exceeded their highest attendance day.

- Youth Leadership Ames. YPA assisted the Chamber in launching this new program for Ames and Gilbert High School juniors.

- Read with Me. Twenty volunteers read to classes and each child was gifted a book. YPA expanded the program to include reading to the 1st & 2nd grade classes on “Read Across America Day” in March.


**LEADERSHIP AND PROFESSIONAL DEVELOPMENT**
- All members may participate in one or all the YPA committees: Community Outreach & Partnerships, Membership & Social and Leadership & Professional Development.

- Coach Paul Rhodes spoke to an audience about Teamwork and Leadership. Other popular events focused on the new aquatics center and healthcare.

- YPA held its first Financial Symposium in March. The event featured speakers presenting on topics including Retirement Planning, Investments and Budgeting.

**CULTURAL AND SOCIAL OPPORTUNITIES**
- Everyone had pizza and bowled at the All Member Social at Perfect Games in July.
- Thirty-five people attended the YPA Golf Outing, where a portion of the proceeds were donated to Youth Leadership Ames.
- YPAs tailgated before ISU games in the fall.
- Fall Dine & Dash Progressive Dinner in October had 30 attendees who visited individuals’ houses.
- Grill ‘N Learn BBQ Demo in June was held at Moore Park.
- Get Active events included Men’s summer and fall softball, Co-ed summer/fall sand volleyball and winter/spring indoor volleyball City league teams.
- The 2nd Friday of each month members and guests attended YPA’s Friday After Work to network and socialize.
- Annual Murder Mystery Party, “Murder of a Millionaire,” at the Gateway Hotel and Conference Center in March had over 60 people attend in costume.

**2010-2011 YPA CORPORATE SPONSORS**
YPA would like to thank the 2010-2011 sponsors for the support that allows YPA programming each year:
- Ames Chamber of Commerce
- Ames Community Bank
- First National Bank
- Global Reach Internet Productions
- Green Hills Health Care Center
- Hunziker & Associates, Realtors
- Iowa State University MBA Program
- Mary Greeley Medical Center

**YP Board 2011**
- President: Dan Nutini, Roseland, Mackey, Harris, Architects, P.C.
- Past-President: Barry Green, Ames Community Bank
- President-Elect: Shelly Greving, Iowa 4-H Foundation
- Membership & Social Chair: Jenny Pollard, ISU Alumni Association
- Membership & Social Chair: Linda Garbisch, Iowa State University
- Community Outreach & Part Chair: Jennifer Herrick, Schnurr & Company
- Community Outreach & Part Chair: Matt Julich, Bear Marketing
- Leadership & Professional Dev. Chair: Teresa Rummel, First National Bank
- Leadership & Professional Dev. Chair: Aaron Martvedt, Gateway Hotel
- At-Large: Andrea Hammes-Dodge, Mary Greeley Medical Center
- Chamber Liason/Staff: Sarah Buss, Ames Chamber of Commerce

www.ypames.com
The Ames Economic Development Commission (AEDC) organizes and promotes sound economic growth in Ames and Central Iowa by stimulating the expansion of existing industry, attracting new enterprises and assuring a favorable community climate for new ideas and economic growth. The AEDC is made up of nearly 100 investor partners representing industry, education and government.

AMES / DES MOINES CORRIDOR

The AEDC and the Greater Des Moines Partnership (Partnership) collaborated with Boone and Story counties to enhance the external marketing efforts of the Ames/Des Moines corridor (Corridor).

The partners conducted several marketing trips and worked a number of trade events to showcase the region. Working in tandem with the Iowa Department of Economic Development, who is also a major funder of the Corridor, the Ames-Des Moines area was represented at marketing trips in California, Texas, Illinois, Minnesota and New York. Trade events attended included the Bio-Processing trade event (Washington, DC); the Institute of Food Technologists show (Chicago); and the AFCOM data center trade event (Nashville, TN); among others.

The regional group also contracted with an external marketing firm that conducted hundreds of calls to likely industry targets and arranged meetings between the Corridor and several companies that will continue to be tracked in hopes of hosting prospect visits in 2011.

The group intends to deploy a new initiative in 2011 that will focus on the plant science industry. With nearly every major seed company in the world represented in the Corridor, the intent is to build upon this strong cluster of companies. Couple these major firms with the numerous assets of Iowa State University and the research and development being conducted here, this industry is a logical pursuit for the Ames/Des Moines Corridor.

The AEDC is proud of this regional endeavor and looks to 2011 for more collaborative success related to the Corridor.

www.amesdesmoinescorridor.com

ECONOMIC IMPACT AWARDS

The AEDC presents Economic Impact Awards to area companies that have made significant contributions to the Ames community through business growth and job creation.

WebFilings, LLC was formed in August 2008 to develop and market a web-based application to automate and improve the drafting process of Securities Exchange Commission (SEC) filings for public companies. In 2009 the AEDC bestowed the “Economic Impact Award” to the company based on their new operations center, projected employment needs and visibility of a high technology company in our community.

With the official launch of WebFilings application for SEC filings in March, the company has signed over 150 customers and currently employs over 70 talented IT professionals. In December, in one of the largest economic development announcements in Iowa, WebFilings announced their intention to add 250 new jobs in the next four years, and build a 51,000-square foot facility. WebFilings’ $31 million capital project was made possible because of their proven track record, and the financial support of the
Boehringer Ingelheim Vetmedica, Inc. (BIVI) is one of the world’s leading pharmaceutical companies with operations in several locations in the United States. Their Ames operations include the Health Management Center (HMC) diagnostic laboratory and biological research for swine diseases and related vaccines. BIVI is expanding its Iowa based operations including HMC located in the ISU Research Park. The company will retain 41 jobs in Ames and create an additional 20 jobs, including a number of scientists.

BIVI had alternative choices to their expansion in Ames, but their knowledge of the Ames community and ability to hire experienced scientific and project management personnel were key factors in the decision. Additionally, their location in the ISU Research Park with the capability to expand and to continue their close working relationship with Iowa State University and the National Animal Disease Center were paramount in the decision process.

A collaborative effort by the Iowa Department of Economic Development, City of Ames, ISU Research Park and the AEDC working with the local BIVI management and headquarters team made this local business expansion a reality.

BIVI is a center of competence in biological research, development, and manufacturing for the worldwide animal health business, and is committed to the long-term growth of its animal health business.

Perfect Games has become an anchor of activity in the southwest Ames business district. The business is a destination attraction not only for the immediate Ames area, but also other communities like Fort Dodge and Marshalltown. The owners, Bryan Kinneer and his family, have helped create a growth center in the southwest part of Ames with Perfect Games and their other business, West Towne Pub.

Perfect Games currently employs sixty people and anticipates continued growth. Their services target an array of people from teens and ISU students, to family and company outings, still accommodating bowling leagues, and much more.

Perfect Games has created a multi-clientele business which is extremely important to the Ames community and has been a key catalyst in the development of the Ames southwest business district. Family-built businesses like Perfect Games are front and center as economic engines to continue the growth of the Ames business community.
BUSINESS PERSON OF THE YEAR: Reno Berg, Mainstream Living, Inc.
The Chamber’s Business Person of the Year Award recognizes an outstanding individual for his or her long-term commitment to their own business, as well as the business climate and quality of life in the community.

Reno Berg joined Mainstream Living in 1977 and has been leading the staff ever since. As CEO, Reno provides services to persons with disabilities in a dignified, professional, and compassionate manner. Reno creates opportunities for clients to achieve success as they fulfill their dreams. Reno’s mission is to improve the lives of people with disabilities in order to improve the lives of people within the community. His impact in Ames, and surrounding communities, reaches beyond the clients which Mainstream serves; his impact positively effects men and women throughout central Iowa.

Mainstream Living has been serving central Iowa for 25+ years, and Reno has lead the staff the entire time. Mainstream Living, Inc. / 2012 E. 13th Street / www.mainstreamliving.org / 232.8405

ENTREPRENEUR OF THE YEAR: Iacovos Zachariades, Global Reach Internet Productions
Each year the Ames Chamber of Commerce recognizes an individual for his or her creativity and personal initiative in operating a successful business venture.

Iacovos Zachariades is the owner and founder of Global Reach Internet Productions. Throughout Global Reach’s 15 years of business, Iacovos has worked to improve company services as technology continues to grow in all different directions. He has positively responded by creating products that are beneficial and affordable. Iacovos has led his employees to continue learning while still providing clientele top notch services. The Global Reach leading product, SiteViz, has become known as the best content management system in the state. It continues to benefit companies and organizations throughout Ames, and the United States. Iacovos has demonstrated very progressive initiative throughout Global Reach’s lifetime to keep the quality of SiteViz, and other web development products, at its highest level.

Not only does Iacovos go above and beyond with his company, but he also puts forth a great amount of effort in the community. When Global Reach celebrated its 15 year anniversary, Iacovos hosted a Chamber Business After Hours to thank clients and the community for their patronage. Additionally, Global Reach gave away 15 free websites to Ames community businesses and organizations. Iacovos strives to better all businesses and organizations, helping them succeed in the online atmosphere. Global Reach Internet Productions / 2321 North Loop Drive, Suite 101 / www.globalreach.com / 877.254.9828

COMMUNITY INVOLVEMENT AWARD: Sheila Lundt, City of Ames
The Ames Chamber Community Involvement Award is given to an individual who has demonstrated personal involvement and enthusiasm in a variety of civic and/or service organizations and has shown effort in improving the quality of life in the community.

As the Assistant City Manager of Ames, Sheila helps guide many groups and organizations in the Ames Community with their events and projects. She shows excellent leadership skills with her ability to be a role model in the community working with ISU students, the Ames schools and the Business Community alike. She always takes the time to participate with each group, making them feel like their event is the only thing she’s thinking about that day.

Each year, Sheila works with VEISHEA, the Ames 4th of July and Homecoming Parades, Midnight Madness, and many other Ames events that are held in Ames. She is the staff liaison for ASSET and the Human Relations Commission, and she serves on the Ames Community Grant Committee. She is an avid ISU fan, a care giver for her elderly father, and a leader with her church finance committee. Sheila is committed to making Ames a great place for people to live, do business and visit. She doesn't have to be outside all night long during VEISHEA, or stand at a barricade all morning at the 4th of July parade, but she does. City of Ames / 515 Clark Avenue / www.cityofames.org / 239.5101
### BUSINESS PERSON OF THE YEAR

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company/Institution</th>
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<tbody>
<tr>
<td>1987</td>
<td>Don Heuss</td>
<td>Heuss Printing, Inc.</td>
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<td>1988</td>
<td>Tom Evans</td>
<td>Ames Stationers</td>
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<td>1989</td>
<td>Marv Walter</td>
<td>Dayton Road Dev. Corp.</td>
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<td>1990</td>
<td>Fred Miller</td>
<td>Pizza Hut</td>
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<td>1991</td>
<td>Jami Larson</td>
<td>ACI Mechanical</td>
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<td>1992</td>
<td>Ron McMillian</td>
<td>Sigler Companies</td>
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<td>1993</td>
<td>Ted Tedesco</td>
<td>Knapp-Tedesco Insurance</td>
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<td>1994</td>
<td>John Huber, John Huber Clothier</td>
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<td>1995</td>
<td>Dick Johnson</td>
<td>Story Construction</td>
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<td>1996</td>
<td>Dean Hunziker, Hunziker &amp; Associates, Realtors</td>
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<td>1997</td>
<td>Dan Krieger</td>
<td>First National Bank</td>
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<td>1998</td>
<td>Verle Burgason</td>
<td>The Tribune</td>
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<td>1999</td>
<td>Dick Clem, Dick Clem, Inc.</td>
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<td>2000</td>
<td>Erb Hunziker, HCS Builders</td>
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<td>2001</td>
<td>Bob Sr. &amp; Reiny Friedrich, Friedrich Iowa Realty</td>
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<td>2002</td>
<td>Wayne Moore, ISU Research Park</td>
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<td>2003</td>
<td>Keith Barnes, Proliant</td>
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<td>2004</td>
<td>Kim Russel, Mary Greeley Medical Center</td>
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<td>2005</td>
<td>Jerry &amp; Judy Smith, Hearing Unlimited</td>
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<td>2006</td>
<td>Brian Smith, Ever's Flowers Gifts Home</td>
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<td>2007</td>
<td>Denny &amp; Danny Wilson, Wilson Cadillac Toyota Scion</td>
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<td>2008</td>
<td>Ron McMillen, Sigler Companies</td>
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<td>2009</td>
<td>Dan Krieger, Ames National Corporation</td>
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### ENTREPRENEUR OF THE YEAR

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<tr>
<th>Year</th>
<th>Name</th>
<th>Company/Institution</th>
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<tbody>
<tr>
<td>1989</td>
<td>Mary Harms</td>
<td>T-Galaxy</td>
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<td>1990</td>
<td>Gary &amp; Karen Youngberg, Ames Silversmithing</td>
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<td>1991</td>
<td>Bob Cummings, O'Malley &amp; McGee's</td>
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<td>1992</td>
<td>Ed Olsenbaugh, Safforce</td>
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<td>1993</td>
<td>Roger Underwood, Becker Underwood, Inc.</td>
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<td>1994</td>
<td>Don Barber, Barber's Metal Fabricating</td>
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<td>1995</td>
<td>Matthew Rizal, Engineering Animation</td>
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<td>1996</td>
<td>Betty Baudler, Sign Pro</td>
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<td>John Dresselhaus, Copyworks</td>
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<td>Scott Randall, Randall Corp.</td>
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<td>Barry Nadler, Nyemaster Law Firm</td>
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<td>Dickson Jensen, Jensen Design Build</td>
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<td>Richard Dobbs, Coach House Gifts</td>
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<td>Kevin Kinzler, Kinzler Construction</td>
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<td>David Wheelock, Hickory Park</td>
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<td>Brent Haverkamp, Haverkamp Properties</td>
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<td>Derrick Grimmer &amp; Frank Jeffrey, Iowa Thin Films</td>
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<td>Matt Converse, Converse Conditioned Air, LLC</td>
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<td>2007</td>
<td>Bill Bergan, Championship Productions</td>
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<td>2008</td>
<td>Sally Elbert, Ville Day Spa</td>
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<td>John Crawford, Alpha Copies &amp; Print Center</td>
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### COMMUNITY INVOLVEMENT

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<thead>
<tr>
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<tr>
<td>1988</td>
<td>Maridee Hegstrom</td>
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<td>Neala Benson</td>
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<td>George Belitsos</td>
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<td>Glenda Stormes-Bice</td>
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<td>Suzy Shierholz</td>
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<td>Annette Jensen</td>
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<td>Diane Blackwelder</td>
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<td>Alan Christy</td>
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<td>Craig Marrs</td>
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<td>Ted Tedesco</td>
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<td>2007</td>
<td>Mark Kutchin</td>
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<td>2008</td>
<td>Austin Woodlin</td>
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<td>2009</td>
<td>John Russell</td>
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### ART OF COMMUNITY BEST OF SHOW: Jo Myers-Walker, Old Town Diversity

To promote the style, diversity and beauty of the Ames community, the Ames Chamber of Commerce held a competition to showcase a variety of artistic perspectives of “Thriving in Ames.” Jo Myers-Walker was chosen as Best of Show because of her ability to showcase many of the reasons why we love this community, and why so many are honored to call it home.

**“This spiritual inspiration of Old Town Diversity includes a church steeple, mosque and the Campanile”**

*Old Town Diversity*
Jo Myers-Walker
Watercolor
AMBER CORRIERI
Ames Community Bank

Amber has participated in numerous volunteer efforts and boards, including the City of Ames Human Relations Commission, Breaking Down Barriers, The Boys and Girls Club, United Ames, Ames Jaycees and United Way. Amber is currently the chair of the Iowa Mosaic Diversity Conference, FACES and the Annual Boys and Girls Club Annual Banquet. Amber is also active in her childrens’ schools by being a part of the Northwood PTO and the Fellows Chess Club Treasurer. She is employed by Ames Community Bank in Business Banking.

SARA LEHMAN
First National Bank

Sara is a Mortgage Loan Officer at First National Bank and is very involved in the community. Two major areas of focus for her are United Way of Story County and Young Professionals of Ames. She has been a loaned Executive for the United Way of Story County for four years and she served as a commercial division geographic leader for two years prior to that. She was a 2010 Hall of Fame winner for her work on the United Way of Story County 2010 campaign, recognizing those that go above and beyond the call of duty.

JENN PLAGMAN-GALVIN
Iowa State University

Jenn is the Assistant Dean of Students and Director of Greek Affairs at Iowa State University where she daily provides leadership to the Greek Leadership team, Greek Alumni Alliance, Ames Alumnae Pan-Hellenic Council, University Committee on Fraternities and Sororities and ISU Foundation Governor’s Strategic Group on Greek Affairs. She is a long-time volunteer at the United Way of Story County where she served on the board of directors and was key in the nationwide search for a new President of the organization. Jenn is also on the board of Raising Readers and is the current Pi Beta Phi Alumnae Club President.

AUSTIN WOODIN
Edward Jones

Austin has been an active part of the Young Professionals of Ames for several years and has served in a variety of roles in that organization. As an active board member for the Young Professionals of Ames Chamber for six years, Austin spearheaded the YPA “Read With Me” program that just completed its sixth year in December. Austin has served as an Ames Chamber ambassador, United Way Day of Caring committee member and chair, Story County Cyclone Club board member and vice president and Youth & Shelter Services board member and finance committee chair. Austin is an alumnus of the Phi Delta Theta Fraternity and is currently self-employed with Edward Jones.
Ames 9th Best Place to Live in the United States (CNNMoney.com, 2010): With low unemployment rates, many cultural and sports activities, as well as a new aquatic center, Ames makes the top 10 as one of the best places to live.

Ames Named 100 Best Communities (America’s Promise Alliance, 2010): The 100 Best designation recognizes communities that make youth a priority by implementing programs that help keep children in school and prepare them for college and the 21st century workforce. Ames was selected as one of the nation’s 100 Best because of its unique programming established to support its young people. Ames’ commitment to provide services to all young people is displayed through the community’s continued support of youth programming such as Youth & Shelter Services, Inc. (YSS).


Ames Ranked 15th Brainiest Metro: Based on the share of adults 25 years of age and older with a Ph.D., master’s or professional degree, computer scientists and mathematicians as a share of all employment and scientists (physical, biological, social) as a share of total metro employment, American Social & Economic Theorist Richard Florida ranks Ames the 15th brainiest metro.

Most Affordable Cities for Data Security for Banks (The Boyd Co., 2010): Ames ranked 7th as one of the most attractive cities for banks to base cyber-security operations.

Ames 17th Best Small Place for Business & Careers (Forbes.com, 2010): Iowa State University, the cost of doing business, cost of living and job growth are only a few reasons why Ames is ranked 17th as the best small place for business and careers.

Fifth Fastest Growing Small City (Forbes.com, 2010): Based on census data calculating the population growth rate between 2006 and 2009, Ames ranks 5th as the fastest growing
Members listed in **bold print** with an asterisk are **Gold Members** who have donated 10% above their annual dues for Chamber programs.
Glenn Connors
Consansum and Hampton Dental Clinic, PLC
Con-Struct, Inc.
Consumer Credit Counseling Service
Consumers Energy
*Converse Conditioned Air, LLC
Cookies, etc.
Cook’s Emporium
Copyworks
*Cornerstone Church
Country Inn & Suites of Ames
Country Landscapes, Inc.
CPMI Events Center
Beverly J. Crabtree
Craftsmen Carpet Care
Lance Crawford, DDS, MS
Cross Wealth Management
Crossroads Counseling
Crystal Clean
Culligan/Ultra Pure & Industrial Services
Culvers
Cuppy’s Coffee Smoothies & More
Custom Steel Service
Cycle Source Group, LLC
Cycles
Cyclone Awards & Engraving, Inc.
Cyclone Chapter of SHRM
Cyclone Liquors
*D.D. Pyle Company
Dahleen’s Cleaning Service
*Diary Queen
Day Chiropractic
*Days Inn
Dayton Road Development Corp.
Dentistry at Somerset
DES Employment Services
Des Moines Area Community College
Design Homes of Ames
James E. Dickson, CPA, CFP
Dietz’s Overstocks & Closeouts
Dogtown
Domino’s Pizza
Don & Sons Body Shop
The Door & Fence Store
John Doyle
Dr. Thomas Stark, D.D.S, M.S.D.
DSM Nutritional Products, Inc.
Dublin Bay
Dutch Oven Bakery
Econolodge Ames
Edward Jones Investments - Austin Woodin
Edward Jones - Bob Greiner/Douglas D. Dodgen
El Azteca
Elbert Chiropractic Clinic, P.C.
Electric Wholesale
Electronic Engineering Co./The Beeper People
Emerhoff’s Footwear
*En-Tire Car Care
Everts Flowers & Gifts
Exchange State Bank
Executive Express
Experience Works
Expressions Dental
Eye Works Optical Shop
Fairfield Inn and Suites by Marriott - Ames
Family Chiropractic Clinic
Fareway Ames North
Fareway Stores, Inc.
Farm Bureau Financial Services - Roger Robinson
Farmers Cooperative Co.
Farmers Insurance
Farner Bocken Co.
*Ferguson Enterprises Electric
Fighting Burrito
Finesse Spa Salon
First American Bank
First Class Signs
First Evangelical Free Church
First Federal Savings Bank of Iowa
First National Bank
First Property Management
*Tom Flack
Flooring Gallery and Linda Glantz Design
Flummerfelt Enterprises, Inc.
Formative Years
Four Seasons/Van Wall Equipment
*Fox Engineering Associates, Inc.
The Frame Shop
Fred Halberg’s Clarion Auto Center
Fred Winkler & Sons, Inc.
Freedom Tire
Everett & Marilyn Freel
Freeman Financial Services
Friedrich Construction
Friedrich Iowa Realty
*Fusion Japanese Steakhouse
*Furman Corporation
Gainey Conference Center
Gateway Hotel & Conference Center
Gateway Insurance Services
Gateway Management Co.
*Ge-Angelo’s Italian Restaurant & Lounge
*Geisinger Construction, Inc.
Gibbons Sunken Investment Consulting
Gilbert Community School District
*Judy Gilger
The Gilgann Group
Gllandandy Marketing/Bankers Advertising Co.
*Global Reach Internet Productions
Global State Mortgage
Global VetLink L.C.
Goals In Motion
Good Life Landscaping and Lawn Care, LLC
*Donald Good, DDS
Gookin Ford Sales, Inc.
Grandgenett Family & Pediatric Dental
Grandon Funeral and Cremation Center
Grandstrand Residential Suites
*Robert Grathwohl
Great Stuff
Great Western Bank
Greater Iowa Credit Union
Green Hills Retirement Community
The Groom Room
H & R Block
H.L. Munn Lumber Co.
Habitat for Humanity of Central Iowa
Hoch Company
eDash Marketing
Haila | Architecture | Structure | Planning
Hallett Materials
Hampton Inn
Hanson Homes, Inc.
Harris & Co., CPA, PLC
Harvest Heating & Air Conditioning
Hastings & Gartin, LLP
*Havercamp Properties, Inc.
*Hawkeye Energy Holdings
Health Alliance Midwest
Hearing Unlimited
Heartland Baptist Church
Heartland Senior Services
Heartland Technology Solutions
*Lisa Heddens
*Hedrick Construction
Hendrickson Rentals and Real Estate, Inc.
Herrick Dental, P.C.
*Hetzel & Rhodes Concrete Const., Inc.
Heuss Printing, Inc.
Hickory Park Restaurant Co.
Hickory’s Hall Banquet & Event Center
Hilton Garden Inn - Ames
His & Hers Styling Salon
Holiday Inn Ames Conference Center
Holiday Inn Express Hotel & Suites
Honey Creek Golf Club
*Dick and Sandy Horton
Howard R. Green Company
HPC, LLC
Hunziker & Associates, Realtors
Hunziker Property Management
Hunziker Christy Shirk Builders, Inc.
Hutson-Thompson Plumbing, Inc.
Hy-Vee #2
Hy-Vee Drugstore
Hy-Vee Food Store #1
ICS Advanced Technologies
IKON Office Solutions
Images by Ngaire
Quiznos Subs
R & C Landscape & Lawncare
Rally Appraisal, LLC
Randall Corporation
Rathert Construction, Inc.
*RDG Rudi Lee Dreyer
RE/MAX Real Estate Center
Read Health Center of Chiropractic
*Real Estate Service Group, Inc.
Rebarcak Chiropractic Back Care Center
Red Lobster
Redeker’s Furniture Co.
Reese Electric Motor Co., Inc.
Renewable Energy Group, Inc.
Republic Abstract of Story County
Rich Lepper Construction, Inc.
Richard Center
Riddle’s Jewelry
Rietz Consultants, Ltd.
River Valley Credit Union
Robinson Renovation & Woodworking, LLC
*Roseland, Mackey, Harris, Architects, P.C.
Rotary Club of Ames
Roto-Rooter
Norman Rudi, Architect (retired)
Safety Pros USA
Sail Aweigh Travel, Inc.
Saint Cecilia Parish/School
The Salon in Ames
The Salon Professional Academy
Sam’s Club
Duane W. Sandage
Rick Sanders
Sanja Cooklin
Sauer-Danfoss, Inc.
Andrew Saxton
Scharnweber Water Conditioning
*Frank & Jane Schill
Schmitt & Company, LLP
Schuling Hitch Co.
Serenity Aveda Lifestyle Salon and Spa
Sevde Self Storage
Shari K’s Estate Jewelry
Shelter Insurance - Mike Dolan
Sherwin Williams Paint Co
*Susan Shierholz
Shoppes on Grand
Sigler Printing & Publishing, Inc.
Sign Pro
*Skarshaug Testing Laboratory, Inc.
Skin Solutions Dermatology
*Skunk River Cycles
The Smile Shop
*Snyder & Associates, Inc.
Solid Systems, Inc.
Somerset Pharmacy
South Story Bank & Trust
Special Olympics Iowa
Specck Plumbing, Inc.
The Spice Thai Cuisine
Sport Clips
Sports Page
Standard Printing & Design
Staniforth-Calhoun-Hawthorne Dental Office
Staples - The Office Superstore
*Starbucks Coffee
State Farm Insurance - Mark Doyle
State Farm Insurance - Pat Brown
State Farm Insurance - Scott Richardson
Steamway Cleaning & Restoration
Stecker-Harmsen, Inc.
*Stenberg Concrete Construction
Stevens Memorial Chapel
Nicolaus Stifel
*Stoltze & Stoltze Family Dentistry
Stomping Grounds Cafe
Storey Kenworthy
Story Construction Co.
Story County
Story County Community Foundation
Story County Community Life Program
Story County Medical Center
Strong Tower Consulting
Studio 7 Salon & Spa
Stumbo & Associates Land Surveying, Inc.
SUCCESS Gymnastics
Swank’s Jewelry
Sylvan Learning Center
Taco John’s
Tanworld
Target Stores
Tax - Pro $ (Scott A. Thompson CPA P.C.)
Technical Services Inc.
Ted & Joanie Tedesco
*Temptations on Main
Terracon Consultants, Inc.
Terry & Andy’s Tacos, Inc.
Theisen's
*Thompson Oil Company
Thrivent Financial for Lutherans - Faas, Beifelt, Metz & Till
Thrivent Financial For Lutherans - Rod Place
Tom Randall Real Estate Team
Tom Walter’s Company
Tommy’s Salon
Paul Toot
Total Massage
Travel & Transport
The Tribune
Trickle’s Tire & Automotive
*James & Carol Sue Triplett
*Triplett Real Estate and Insurance, Inc.
Tru Count, Inc.
Tuffy Auto Service Center
The UPS Store - Wheeler
U.S. Bank
U.S. Cellular
U.S. Coffee & Tea Company
Under One Woof
Roger Underwood
Union Pacific Railroad
United Community School District
United Way of Story County
Universal Harvester Co., Inc.
University Towers Apartments
UQ Strategies
USA Staffing
USDA NVSL
Valentino’s
Valley Bank
VenuWorks
Ver Helst Chiropractic
Vesuvius Wood-Fired Pizza
Ville Day Spa
Wallaby’s Bar & Grill
Walmart
Walmart Supercenter
Wandling Engineering
*Waste Management of Ames
Water Concepts Gallery/Plumb Supply Company
*Bill & Betty Waters
Wayne Larson Collision Specialists, Inc.
WCI Pools and Spas
*WebFilings, LLC
Welch Ave. Station
Wells Fargo
WesleyLife
West Financial Advisors, LLC
*West Towne Pub
Wheatfield Grocery
Wild Birds Unlimited
*Wilson Cadillac Toyota Scion
Windsor Oaks Senior Living
Winning Solutions, Inc.
Wolfe Eye Clinic
Woodruff Construction/Woodruff Design
Worldly Goods
Youksters
Youth & Shelter Services
The Ames Chamber programs are dedicated to helping area businesses grow, expand and locate in Ames.

**MARKETING**
- Coupons on the Chamber’s website
- Member mailers & mailing lists
- Membership decal
- Sponsorship opportunities
- Ribbon-cuttings / Ground-breakings
- Business-to-Business Expo

**NETWORKING**
- Monthly Business After Hours
- Business at Breakfast
- Speed Networking
- New Member Receptions
- Ambassador Program
- Special events including our Annual Event, Golf Day and Steak Fry
- Young Professionals of Ames

**PROFESSIONAL DEVELOPMENT**
- Leadership Ames
- Business Improvement Forums
- Professional Development Series

**BUSINESS ASSISTANCE**
- Access to NationJob Network and discounts for USA Background Search
- Small Business Career Fair
- Referrals
- Certificate of Origin Forms
- Staff support
- State and County connections
- Phone books and other community resource materials

**ADVOCACY**
- Unified voice on business issues
- Legislative Luncheons
- Voter registration and election information
- Prioritized local issues
- Candidate forums
- Chamber Day at the (State) Capitol
- Federal Delegation Trip to Washington, D.C.

**CONNECTIONS**
- Leadership Ames (all sectors of Ames community)
- Education Connections (public and private schools in Ames-area, workforce-related diversity issues)
- Government Affairs (city, county, state and federal elected officials)
- Ames Economic Development Commission (IA Dept of Economic Development, labor-shed studies, Ames Seed Capital, commercial listings)
Always a safe, healthy portion of quality

At Boehringer Ingelheim Vetmedica, Inc., we’re dedicated to helping producers, veterinarians packers/processors and everyone else in the food system deliver the highest quality meat and dairy products to consumers.

We have the most sophisticated animal health production facilities in the world, including a research and development complex that is second to none in the industry. Our animal health products can be used with confidence to preserve and improve the quality of the world’s meat and dairy products.

Our mission is to help you bring safe, nutritious and flavorful meat and dairy products to every table because, ultimately, it ends up on our plate.
Iowa State Athletics Department

Proud supporters of the Ames Chamber of Commerce and The Art of the Community – 2011 Annual Event

Ag Leader Technology

Proud sponsor of the Ames Chamber of Commerce and The Art of the Community – 2011 Annual Event

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